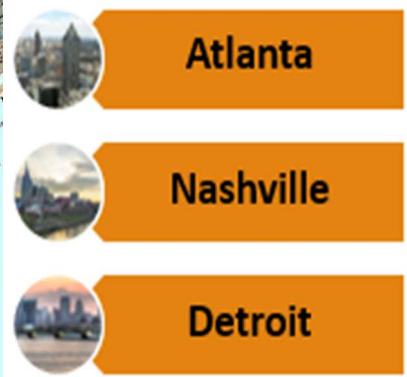


# D & D GLOBAL CUSTOMER MEET

## United Kingdom , 2024



## USA & Canada , 2023



## New Zealand , 2023



# Introduction

**Irshad Ali Shaikh** is the Co-founder of the **DESIGN AND DRAWING SOLUTION** and New Generation Entrepreneur. He had worked with each role of **AEC & MEP building , infrastructure and Industrial construction industry worldwide** and accumulates the extensive **17 years** of experience. He has researched the global market AEC industry and working with Indian & global customers for MEP Engineering ,BIM & AEC BIM services

He has brought the vision of BIM technologies with integration of MEP Engineering & BIM Execution documentation process and built a professional team to provide the unique services for the clients.

He has started his journey as a Entrepreneur since 2018 In his small journey, he has successfully delivered the more than **300+** BIM/CAD projects globally. Since last couple of years, he had visited to our new and existing customers globally & recently visited countries are **UNITED KINGDOM, USA & CANADA & NEW ZEALAND.**

# United Kingdom , 2024

Our CEO visited the United Kingdom to meet with our existing clients & new customer as well to explore the opportunities.

This year he had visited London and Chelmsford city in United Kingdom to strengthen relationships with our existing clients and build new partnerships with new customer.

Our key business line is United Kingdom with three major segments i.e. Heating design, MEP pre construction and construction BIM with Architectural and Interior BIM - Detailed Services are as follows

Current Offer Services in United Kingdom	
UFH Design Services	Architectural & Structural BIM Services
Heating Design Services	Interior Construction Services
MEP Pre-Construction BIM Services	General Construction
M & P Construction BIM Services	Point Cloud
Electrical Design & Construction Services	

## Overview

Our global meetings focused on introducing additional services to existing clients. And offer services, team details, samples and project references to our new clients for **MEP** and **AEC** services. Our meetings were based on the opportunity to collaborate with **mechanical and plumbing contractors** and **MEP** consultants to understand their requirements and provide our solutions. For AEC customers like **Architecture, Interior Designers,** and **Design-Build Contractors** to explore **AEC BIM opportunities**, such as **BIM 3D models and BIM coordination.** Similar visits are intended to strengthen our **marketing and sales efforts**, create new opportunities with new clients and build long-term relationships with existing customers.

# USA & Canada , 2023

Our CEO had visited the USA & CA last year to meet with our existing clients & new customers as well to explore the opportunities. Our targets to meet our existing & new customers in EST zones cities, i.e. Atlanta to strengthen relationships with our clients and build new partnerships with new customer. Our sales and marketing team has expand our customer range in CANADA as well and visited Mississauga to meet our new customer meeting. Our key business line is USA & Canada with major segments i.e Mechanical & Plumbing Construction, MEP pre construction and construction BIM with Architectural and Interior BIM - Detailed Services are as follows

Current Offer Services in USA & CANADA	
MEP Pre-Construction BIM Services	Architectural & Structural BIM Services
M & P Construction BIM Services	Interior Construction Services
Electrical Construction BIM Services	General Construction
Fire Construction Services	Point Cloud

# New Zealand , 2023

Our CEO had visited the New Zealand in 2023 to meet our existing clients & new customer as well to explore the opportunities.

Our targets to meet our existing & new customers in Auckland & Christchurch to strengthen relationships with our clients and build new partnerships with new customers.

Our key business line is New Zealand with three major segments i.e. Mechanical & Hydraulic Construction, MEP pre construction and construction BIM with Architectural and Interior BIM - Detailed Services are as follows

Current Offer Services in Newzealand	
MEP Pre-Construction BIM Services	Architectural & Structural BIM Services
M & P Construction BIM Services	Interior Construction Services
Electrical Construction BIM Services	General Construction
Fire Construction Services	Point Cloud